CONTINUUM

In-House Discipline plus Mutual Funds

Overlay: Broad universe; Use of third party and propriety Models

UMH (Unified Managed Household): Spans multiple client-affiliated accounts encompassing all assets and classes

SMA (Separately Managed Account: Broad universe of independent third party managers

1 — 2 — 3 — 4 — 5 — 6

Proprietary: Limited suite of Bank's managers' different styles

UMA (Unified Managed Account): Single account encompassing all client assets and classes (equities, fixed income, alternative, etc.)

Closed Architecture

Open Architecture

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